Message Text

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INFO OCT-01 EA-10 ISO-00 EB-07 AGR-10 USIA-15 RSC-01 /044 R

DRAFTED BY COM/BIC/OED/MEPD/JLPHILBRICK/LW APPROVED BY EB/OCA/REP/GPWILSON COM/BIC/OED/MEPD/LENGLESON COM/BIC/OED/MEPD/JMSANDS STATE/EA/IMS/ADORNEIM (PHONE) COM/BIC/OIM/L ILLOWAY (PHONE)

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P 281955Z JAN 75 FM SECSTATE WASHDC TO AMEMBASSY JAKARTA PRIORITY INFO AMCONSUL SURABAYA PRIORITY AMEMBASSY SINGAPORE PRIORITY

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SINGAPORE FOR USRTC

E.O. 11652: N/A TAGS: BEXP, ID

SUBJECT: MAJOR PROJECT, SUGAR MILL CONSTRUCTION

REF: (A) JAKARTA 1048; (B) JAKARTA 362; (C) SURABAYA 0062

- 1. USDOC PROJECT OFFICER FOR DUAL PURPOSE TASK FORCE IS JANICE PHILOR,CK. CONFIRM ARRIVAL OF TASK FORCE JAKARTA MARCH 2. YOUR SCHEDULE REF (B) LOOKS FINE TO US. PHILBRICK WILL PROBABLY ARRIVE FEBRUARY 27 IN ORDER TO MEET WITH CUNNINGHAM ON FEBRUARY 28.
- 2. FOR SURABAYA: IMPRESSED BY EFFORT AND PLANNING YOU HAVE DONE THUS FAR FOR SHOW BUT MUST ADD A WORD OF CAUTION. THIS NOT REPEAT NOT TYPICAL TRADE I; MISSION OR SHOW. EXPECTED LEVEL OF PARTICIPATION WILL BE VICE PRESIDENTIAL. EACH PARTICIPANT WILL BE HAPPY TO MAKE

INDIVIDUAL PRESENTATION BUT REQUEST SURABAYA DELAY MAKING UNCLASSIFIED

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COMMITMENTS AS TO EXACT FINAL FORM SHOW WILL ASSUME.

PROJECT OFFICER WILL SPEND TWO DAYS END OF THIS WEEK IN INTENSIVE PLANNING SESSIONS WITH FIRMS. AFTER SESSIONS WE WILL CABLE NAME AND ADDRESS OF EACH PARTICIPATING FIRM, NAME OF REPRESENTATIVE OF THAT FIRM, AND LINE OF EQUIPMENT OR SERVICES PROVIDED. WE WILL ALSO ADVISE WHAT PLANS EACH FIRM HAS FOR USE OF FACILITIES DETAILED IN REF (C). YOUR COMPLETE DESCRIPTION OF FACILITIES WILL MAKE OUR WORK MUCH

EASIER THIS WEEK AND IS GREATLY APPRECIATED.

- 3. FOR JAKARTA: RE REF (A) PARA THREE AS PREVIOUSLY MENTIONED TO EMBASSY THIS IS NOT A TRADITIONAL TRADE MISSION AND PARTICIPATION IS NOT BEING DETERMINED AS FOR A TRADE MISSION. HAVE PROVIDED U.S. CONSORTIUM WITH NAMES OF FIRMS WHICH EXPRESSED INTEREST TO EMBASSY. IF CONSORTIUM DETERMINES THAT A FIRM FILLS A NEED FOR ITS PACKAGE, THAT FIRM WILL BE INVITED TO JOIN BY CONSORTIUM. FOR INSTANCE LANG ENGINEERING HAS CONTACTED HAWAIIAN AGRONOMICS AND IS AWAITING REPLY. ALSO LANG ADVISES THAT INTERNATIONAL SYSTEMS AND CONTROLS CORPORATION IS PARENT OF LANG.
- 4. FOR THE SURABAYA EVENT, ANY FIRM IN THE SUGAR INDUSTRY IS WELCOME TO SEND CATALOGUES. HOWEVER, IT IS NOT EXPECTED THAT ALL PARTICIPANTS WILL SEND A REPRESENTATIVE. AS YOU KNOW, THE NUMBER OF FIRMS WILL NECESSARILY BE LIMITED BECAUSE WE HAVE ONLY THREE DAYS

TO MAKE INDIVIDUAL PRESENTATION AND BECAUSE IT APPEARS

FROM YOUR FIGURES THAT ABOUT 10-12 BOOTHS ARE PLANNED. WE ALREADY HAVE SIX PARTICIPANTS FIRMLY COMMITTED AND INVITATIONS OUT TO SEVERAL MORE. PLEASE INFORM FIRMS WHEN THEY CALL ON YOU THAT PARTICIPATION IS BEING ORGANIZED IN THE STATES AND REAFIRM THAT THEY ARE WELCOME TO SEND CATALOGUES.

5. IF EMBASSY OR CONSULATE HAS PROBLEMS WITH CONTENTS ANY PART THIS MESSAGE REPLY TO PHILBRICK MEPD BY PRIORITY CABLE AS SHE LEAVES THURSDAY FOR MEETINGS UNCLASSIFIED

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DISCUSSED PARA 2. KISSINGER

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